

Commercial Accounts

Commercial accounts are a great opportunity for AMSOIL sales. Earn 10% cash commissions plus 20% commission credits.*

Commercial accounts can provide a steady source of income for an AMSOIL Dealer. Commercial accounts are businesses which have company-owned vehicles, equipment and machinery that use the quality lubricants and filters available in the AMSOIL product line. These accounts do not sell AMSOIL products, but choose to use them in their equipment and machinery.

When you register a commercial account, you earn a 10% cash commission on every purchase your account makes. In addition, you also receive 20% of their purchases as commission credits which are applied to the commission schedule and added to your commission totals as shown in the previous examples.

EXAMPLE:

Your Account	Amount of Their Purchase	Your Cash Commission (10%)	Your Commission Credits (20%)
Farmer	\$150.00	\$ 15.00	30
Trucking Company	\$590.00	\$ 59.00	118
Construction Company	\$390.00	\$ 39.00	78
Manufacturing Company	\$400.00	\$ 40.00	80
School Bus Line	\$470.00	\$ 47.00	94
	TOTAL:	\$200.00	400

AMSOIL offers two competitive price structures – one for retail accounts (next page) and one for commercial accounts. When you initiate new retail, quick lube or commercial accounts, you become their “Servicing Dealer.” By calling on your accounts and keeping them supplied with products, you continue receiving commissions and commission credits on all of the purchases they make from you!

*Percentage of commission and commission credits may vary outside the U.S.